

### 2018 Dulles SHRM Sponsorship

Chapter Event Date	Type of Sponsor	Format	Topic	Sponsor Organization	Contact Name	Sponsor Level	Commitment Amt	Amt Paid	Ck #	
<b>2018 ANNUAL SPONSOR</b>	<b>Annual</b>			JKMoving/CapRelo	Andrea Bunch	ANNUAL	\$ 1,500.00	\$ 1,500.00	398647	
<b>Wednesday, January 17, 2018</b>	<b>Monthly Chapter Meeting</b>	Presentation	Engagement Surveys: You've Collected the Data, now What?	DATA	Kelly Woodward	GOLD	\$ 300.00	\$ 300.00	995089	
<b>Wednesday, February 21, 2018</b>	<b>Monthly Chapter Meeting</b>	Presentation	Building a Competency Framework That's Right for Your Organization	AKRON, Inc.	Angelo Kostopoulos	GOLD	\$ 300.00	\$ 300.00	1/10/18	
<b>Wednesday, April 4, 2018</b>	<b>Semi-Annual Membership Mixer</b>	Networking	March Membership Mixer - Bar Louie (Herndon, VA)	MBO Partners	Tim Clarke	PLATINUM	\$ 500.00	\$ 500.00	13096	
<b>Wednesday, April 18, 2018</b>	<b>Monthly Chapter Meeting</b>	Presentation	Developing and aligning HR Strategic Plan with Organization's Strategic Plan	Arthur J. Gallagher & Co.	Alexis Tucker	PLATINUM	\$ 500.00	\$ 500.00	1136597	
<b>Wednesday, May 16, 2018</b>	<b>Monthly Chapter Meeting</b>	Presentation	The Bermuda Triangle: Interpreting the FMLA, ADA and Workers Compensation Laws Together	CentraHealth	Christy Meeks	GOLD	\$ 300.00	\$ 300.00	2/13/2018	
<b>May 22, 2018</b> <b>The Many "Hats" of HR</b>	<b>Spring Seminar</b>	Workshop	HR as a Business Partner - Internal Consulting Workshop	Aflac	Rob Cavaleri (Rae Duffy)	PIATINUM	\$ 500.00	\$ 500.00	4/26/2018	
		Presentation	HR as the Benefits Guru - What the Health Insurance Companies Don't Want You to Know	Business Benefits Group	Michelle Milam (Rae Duffy)	PLATINUM	\$ 500.00	\$ 500.00	4/18/18	
		Networking	Lunch							
		Presentation	HR as a Risk Manager	Other Shore Academy	Charu Chundury	PLATINUM	\$ 500.00	\$ 500.00	4/26/2018	
		Presentation	HR as the Cultural Leader	USILAW	Anindita Chowdhury	PLATINUM	\$ 500.00	\$ 500.00	6/20/2018	
		Workshop	HR as the Voice of the Employee - Retention Workshop	Hire Strategy	Mei Arrington (Mary Kay Khattak)	PLATINUM	\$ 500.00	\$ 500.00	5/17/2018	
<b>Wednesday, June 20, 2018</b>	<b>Monthly Chapter Meeting</b>	Networking	Cocktail Reception	Happy Orange Project	Galya Iliev	DONATION	\$ -	\$ -		
<b>Wednesday, July 18, 2018</b>	<b>Monthly Chapter Meeting</b>	Presentation	Influencing without Authority	Payroll Network	Brett Kraimer	GOLD	\$ 300.00	\$ 300.00	47356	
<b>Wednesday, July 18, 2018</b>	<b>Monthly Chapter Meeting</b>	Presentation	Building a Robust Strategy for Career Development: Transforming Career Management at the World Bank Group; Career Mgmt, Talent and Succession Mgmt	PilieroMazza	Holly Hayden	PLATINUM	\$ 500.00	\$ 500.00	1/10/18	
<b>Wednesday, August 15, 2018</b>	<b>Monthly Chapter Meeting</b>	Presentation	Nine Compensation Essentials for Your HR Toolkit	SnackNation	Morgan Kassel (Rae Duffy)	DONATION	\$ -	\$ -		
<b>Wednesday, September 19, 2018</b>	<b>Monthly Chapter Meeting</b>	Presentation	HR 101 and Beyond: The Legal Building Blocks for the 21st Century HR Professional	AKRON, Inc.	Angelo Kostopoulos	GOLD+1	\$ 355.00	\$ 300.00	1/10/18	
<b>Wednesday, October 17, 2018</b>	<b>Monthly Chapter Meeting</b>	Presentation	Don't Guess My Race: How understanding unconscious bias can improve workplace culture	Cookology	Will Bushey	GOLD+1	\$ 355.00			
<b>Monday, October 22, 2018</b>	<b>Semi-Annual Membership Mixer</b>	Networking	October Membership Mixer - Cooper's Hawk Winery & Restaurants (Reston, VA)	SignalFinancial FCU	Megan McKee	PLATINUM	\$ 500.00			
<b>Wednesday, November 14, 2018</b>	<b>Monthly Chapter Meeting</b>	Presentation	Social Media in the Workplace	ArtPropel	Miria Varghese	PLATINUM	\$ 500.00	\$ 500.00	5/30/18	
<b>Wednesday, December 12, 2018</b>	<b>Holiday Party</b>	Networking	Holiday Inn Dulles Airport (Sterling, VA)	Fisher Investments	Kathryn Shimabukur	PLATINUM	\$ 500.00			
<b>ACTUAL TOTAL</b>							\$ 8,910.00	\$ 7,500.00		
<b>GOAL</b>							\$ 5,250.00			
<b>GOAL REMAINING</b>							\$ (3,660.00)			

RED DATE=BREAKFAST MEETING  
 BLUE DATE=LUNCH MEETING  
 GREEN DATE=HOLIDAY PARTY/SPECIAL EVENTS  
 PURPLE DATE=SEMINAR SERIES

No Sponsor
Sponsor/Data Needed or Not Confirmed
Sponsor Confirmed but Not Yet Invoiced
Sponsor Confirmed AND Invoiced